# THE MCDAVID GROUP CHARITIES, INC. FINANCIAL STATEMENTS YEARS ENDED DECEMBER 31, 2021 AND 2020 TOGETHER WITH REPORT OF INDEPENDENT AUDITORS

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## **REPORT OF INDEPENDENT AUDITORS**

To the Board of Directors and Management of The McDavid Group Charities, Inc.:

We have audited the accompanying financial statements of The McDavid Group Charities, Inc. (a Florida nonprofit corporation), which comprise the statements of financial position as of December 31, 2021 and 2020, and the related statements of activities, functional expenses, and cash flows for the years then ended, and the related notes to the financial statements.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of The McDavid Group Charities, Inc. as of December 31, 2021 and 2020, and the changes in its net assets and its cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

## **Basis for Opinion**

We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Our responsibilities under those standards are further described in the Auditor's Responsibilities for the Audit of the Financial Statements section of our report. We are required to be independent of The McDavid Group Charities, Inc. and to meet our other ethical responsibilities in accordance with the relevant ethical requirements relating to our audits. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

## **Responsibilities of Management for the Financial Statements**

Management is responsible for the preparation and fair presentation of the financial statements in accordance with accounting principles generally accepted in the United States of America, and for the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is required to evaluate whether there are conditions or events, considered in the aggregate, that raise substantial doubt about The McDavid Group Charities, Inc.'s ability to continue as a going concern within one year after the date that the financial statements are available to be issued.

## Auditor's Responsibility for the Audit of the Financial Statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance but is not absolute assurance and therefore is not a guarantee that an audit conducted in accordance with generally accepted auditing standards will always detect a material misstatement when it exists. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control. Misstatements are considered material if there is a substantial likelihood that,

individually or in aggregate, they would influence the judgement made by a reasonable user based on the financial statements.

In performing an audit in accordance with generally accepted auditing standards, we:

- Exercise professional judgement and maintained professional skepticism throughout the audit.
- Identify and assess risk of material misstatement of the financial statements, whether due to fraud or error, and design and perform audit procedures responsive to those risks. Such procedures include examining, on a test basis, evidence regarding the amounts and disclosures in the financial statements.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of The McDavid Group Charities, Inc.'s internal control. Accordingly, no such opinion is expressed.
- Evaluate the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.
- Conclude whether, in our judgement, there are conditions or events, considered in the aggregate, that raise substantial doubt about The McDavid Group Charities, Inc.'s ability to continue as a going concern for a reasonable period of time.

We are required to communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audits, significant audit findings, and certain internal control related matters that we identified during the audits.

Milals Winten, CPD, P.A.

Michael S. Weinstein, CPA, P.A. June 30, 2022

# THE MCDAVID GROUP CHARITIES, INC. STATEMENTS OF FINANCIAL POSITION DECEMBER 31, 2021 AND 2020

	2021	2020
ASSETS		
Cash	\$ 495,067	\$ 114,034
Receivables	<u>177,420</u>	<u>164,367</u>
Total assets	<u>\$ 672,487</u>	<u>\$ 278,401</u>
LIABILITIES AND NET ASSETS		
Accounts payable and accrued expenses	\$ 30,987	\$ 28,198
C.O.P.S. grant payable	<u>200,000</u>	<u>175,000</u>
Total liabilities	<u>230,987</u>	203,198
Net assets without donor restrictions	<u>441,500</u>	<u>75,203</u>
Total liabilities and net assets	<u>\$672,487</u>	<u>\$ 278,401</u>

# THE MCDAVID GROUP CHARITIES, INC. STATEMENTS OF ACTIVITIES FOR THE YEARS ENDED DECEMBER 31, 2021 AND 2020

-	2021	2020
CHANGES IN NET ASSETS WITHOUT DONOR RESTRICTIONS:		
SUPPORT AND REVENUE:		
Contributions including sponsorships, tournament fees, and other	\$ 563,638	\$ 577,575
Auctions	274,457	74,876
Scholarship fund contributions	226,000	-
Contributed services and facilities from affiliate	92,700	74,900
Painting sales	45,500	-
Raffle ticket sales	24,100	-
Golf course games and other	24,332	24,042
Total support and revenue	1,250,727	751,393
EXPENSES:		
Program activities	837,061	687,527
Management and general	47,369	33,019
Total expenses	884,430	720,546
INCREASE IN NET ASSETS	366,297	30,847
NET ASSETS, BEGINNING OF YEAR	75,203	44,356
NET ASSETS, END OF YEAR	<u>\$ 441,500</u>	<u>\$ 75,203</u>

# THE MCDAVID GROUP CHARITIES, INC. STATEMENTS OF FUNCTIONAL EXPENSES FOR THE YEARS ENDED DECEMBER 31, 2021 AND 2020

	2021		2020			
	Program	Management		Program	Management	
	<u>Activities</u>	and General	Total	<u>Activities</u>	and General	<u>Total</u>
C.O.P.S. grant	\$ 200,000	\$ -	\$ 200,000	\$ 175,000	\$ -	\$ 175,000
Banquet	150,323	Ψ	150,323	114,944	Ψ	114,944
Tournament purse	100,000	_	100,000	99,796	_	99,796
Administrative and bookkeeping	79,000	9,000	88,000	61,000	9,000	70,000
services	77,000	2,000	00,000	01,000	2,000	70,000
Apparel	59,116	-	59,116	51,010	-	51,010
Golf course fees	47,062	-	47,062	39,028	-	39,028
Talent	42,736	-	42,736	48,624	-	48,624
Photography and video	38,500	-	38,500	34,413	-	34,413
Other grant	30,850	-	30,850	3,600	-	3,600
Paintings	20,000	-	20,000	-	-	-
Auctions	19,476	-	19,476	19,755	-	19,755
Raffle	10,000	-	10,000	-	-	-
Hotel	8,079	-	8,079	4,931	-	4,931
Website	7,723	2,574	10,297	14,269	4,757	19,026
Hole in one insurance	2,000	-	2,000	2,000	-	2,000
Tournament trophies and cup	909	-	909	7,778	-	7,778
Advertising	198	-	198	1,468	-	1,468
Bank charges	-	17,761	17,761	-	5,501	5,501
Professional fees	-	17,334	17,334	-	13,061	13,061
Other	21,089	700	21,789	9,911	700	10,611
Total expenses	<u>\$ 837,061</u>	<u>\$ 47,369</u>	<u>\$ 884,430</u>	\$ 687,527	\$ 33,019	<u>\$ 720,546</u>

# THE MCDAVID GROUP CHARITIES, INC. STATEMENTS OF CASH FLOWS FOR THE YEARS ENDED DECEMBER 31, 2021 AND 2020

	2021	2020	
CASH FLOWS FROM OPERATING ACTIVITIES: Increase in net assets Adjustments to reconcile increase in net assets to net cash used in operating activities	\$ 366,297 -	\$ 30,847	
Changes in operating assets and liabilities: Increase in receivables Increase (decrease) in accounts payable and accrued expenses Increase in C.O.P.S. grant payable Decrease in deferred revenue Net cash provided by (used in) operating activities	(13,053) 2,789 25,000 	(115,672) (89,501) 31,500 (7,500) (150,326)	
Net increase (decrease) in cash	381,033	(150,326)	
Cash, beginning of year	114,034	264,360	
Cash, end of year	<u>\$ 495,067</u>	<u>\$ 114,034</u>	

## 1. NATURE OF ORGANIZATION AND ACTIVITIES

The McDavid Group Charities, Inc. (the "Organization"), a Florida nonprofit corporation, was formed on September 23, 2016 to primarily provide grant funds to Concerns of Police Survivors, Inc. (C.O.P.S.) by annually operating a Golf for COPS Pro-Am golf tournament (the "Golf Tournament") at Trump National Golf Club Jupiter, located in Jupiter, Florida. C.O.P.S. is a national nonprofit organization engaged primarily in the development of annual survivors' seminars for the survivors of slain law enforcement officers, and providing emotional support and financial support for education and private counseling to children. Golf Tournament events are held over a two day period and include an 18 hole pro-am golf tournament with amateur teams paired with a Professional Golf Association ("PGA") or Ladies Professional Golf Association ("LPGA") professional. Other Golf Tournament activities include a registration party, live entertainment, dinner banquet with guest speakers, both live and silent auctions, golf games including a long drive competition and million dollar shootout, a goodie bag, an awards ceremony, and breakfast, lunch and numerous food stations located directly on the golf course. The Golf Tournament also provides various sponsorships opportunities ranging from a title sponsor to an individual golf package for local residents. The Golf Tournament is managed and operated by The McDavid Group, Inc. that is affiliated with the Organization through common ownership and board members.

## 2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

#### **Basis of Accounting**

The financial statements of the Organization have been prepared using the accrual basis of accounting in accordance with accounting principles generally accepted in the United States of America (U.S. GAAP). The Financial Accounting Standards Board (FASB) provides authoritative guidance regarding U.S. GAAP through the Accounting Standards Codification (ASC) and related Accounting Standards Updates (ASUs).

#### **Basis of Financial Statement Presentation**

The financial statement presentation follows the recommendation of the FASB in its ASU No. 2016-14 Not for-Profit Entities (Topic 958), Presentation of Financial Statements for Not-for-Profit Entities. Under ASU No. 2016-14, the Organization is required to report information regarding its financial position and activities according to two classes of net assets: net assets without donor restrictions and net assets with donor restrictions.

#### Net Assets

Net assets, revenues, gains, and losses are classified based on the existence or absence of donor imposed restrictions. Accordingly, net assets and changes therein are classified and reported as follows:

Net Assets without Donor Restrictions - consist of net assets for use in general operations and not subject to donor restrictions.

## 2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

Net Assets with Donor Restrictions - represent net assets subject to donor imposed restrictions. Some restrictions are temporary in nature, such as those that will be met by the passage of time or other events specified by the donor. Other restrictions are perpetual in nature, where the donor stipulates that resources be maintained in perpetuity. Donor imposed restrictions are released when a restriction expires, that is, when the stipulated period of time has elapsed, when the stipulated purpose for which the resource was restricted has been fulfilled, or both. There were no assets with donor restrictions at December 31, 2021 and 2020.

#### Recently Adopted Accounting Pronouncements

Effective January 1, 2020, the Organization adopted ASU No. 2014-09, Revenue from Contracts with Customers, and its various updates (Topic 606). ASU No. 2014-09 outlines a single, comprehensive model for accounting for revenue from contracts and supersedes the revenue recognition requirements in Topic 605, Revenue Recognition, and most industry specific guidance. The Organization has analyzed the provisions of ASU No. 2014-09 and concluded that no changes are necessary to conform with the new standard, therefore the implementation had no impact on the beginning net assets or revenues.

#### Cash and Cash Equivalents

The Organization considers all short-term highly liquid investments with an original maturity of three months or less at the date of purchase to be cash equivalents. There were no cash equivalents at December 31, 2021 and 2020.

#### Receivables and Allowance for Doubtful Accounts

Receivables are stated at the amount the Organization expects to collect and are primarily from Golf Tournament sponsors, live and silent auction donors, and scholarship donors. Whenever management believes it is probable that it will be unable to collect the receivable, it is written-off. There were no significant receivable write-offs during the years ended December 31, 2021 and 2020, and management considers the receivables balance of \$177,420 at December 31, 2021 to be fully collectible, therefore, no allowance for doubtful accounts was considered necessary.

#### **Revenue Recognition**

The Organization's primary source of revenue is from unconditional sponsorship contributions and donations in connection with operating its annual Golf Tournament. Contributions and donations that are restricted by the donor are reported as increases in revenue without donor restriction if the restrictions expire (that is, a stipulated time restriction ends or purpose restriction is accomplished) in the reporting period in which the revenue is recognized. All other donorrestricted contribution and donations are reported as increases in revenue with donor restriction, depending on the nature of the restriction. When a restriction expires, net assets with donor restriction are reclassified to net assets without donor restriction and reported in the statement of activities as net assets released from restriction. As of December 31, 2021 and 2020, there are no net assets with donor restrictions.

## 2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

In June 2018, the FASB issued ASU No. 2018-08, Not-for-Profit Entities, Clarifying the Scope and the Accounting Guidance for Contributions Received and Contributions Made (Topic 958). ASU No. 2018-08 clarifies and improves the scope and the accounting guidance for contributions received and contributions made and assists entities in (1) evaluating whether transactions should be accounted for as contributions (nonreciprocal transactions) within the scope of Topic 958, or as exchange (reciprocal) transactions subject to other guidance, and (2) determining whether a contribution is conditional. The Organization has analyzed the provisions of ASU No. 2018-08 and concluded that the financial statements conform with the requirements of the standard.

#### Contributed Services and Facilities from Affiliate

Contributed services and facilities represent the services received from personnel, and facility usage provided by an affiliated entity in connection with managing and operating the Organization's annual Golf Tournament. These contributions are recorded at their estimated fair value if they directly benefit the Organization, and would have been purchased if not provided by contribution. Contributed services and facilities from affiliate of approximately \$93,000 and \$75,000, respectively, have been included in the statements of activities for the years ended December 30, 2021 and 2020.

Many unaffiliated individuals volunteer their time and perform a variety of tasks that assist with the operations of the annual Golf Tournament. These volunteer services have not been recorded as they do not meet the requirements for recognition.

## Functional Allocation of Expenses

The costs of providing program activities, and management and general services have been summarized on a functional basis in the statements of activities. The statements of functional expenses present the natural classification detail of expenses by function. Certain categories of expenses are attributable to more than one function, and accordingly, certain expenses require allocation on a reasonable basis that is consistently applied. Such allocations have been determined by management based upon estimates of time and effort or other methods.

## Advertising

The Organization expenses advertising as incurred.

#### Use of Estimates

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosures of contingent assets and liabilities at the date of the financial statements and revenue and expenses during the periods reported. Actual results could differ from those estimates.

## 2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

#### Concentrations of Credit Risk

Financial instruments, which potentially subject the Organization to credit risk, consist principally of cash and receivables. The Organization maintains all its cash funds in U.S. bank accounts insured up to \$250,000 by the Federal Deposit Insurance Corporation ("FDIC"). From time to time, the Organization may have amounts on deposit in excess of the FDIC limits. Management believes the Organization is not exposed to any significant credit risk related to cash. Credit risk associated with the receivables is limited to the amount of the individual receivable. Management believes the credit risk associated with receivables is low as the Organization has historically experienced minimal receivable write-offs.

## Income Taxes

The Organization is a not-for-profit corporation and has been recognized by the IRS as exempt from federal income taxes under Internal Revenue Code (IRC) Section 501(c)(3), with the exception of any unrelated business income. The Organization did not have any unrelated business income for the years ended December 31, 2021 and 2020, accordingly, no provisions for income taxes have been made in these financial statements.

## 3. C.O.P.S. GRANT PAYABLE

The C.O.P.S. grant payable is derived from proceeds from operating its annual Golf Tournament (see Note 1). The C.O.P.S. grant payable amount of \$200,000 and \$175,000 as of December 31, 2021 and 2020 was disbursed to the C.O.P.S. organization during April 2022 and March 2021, respectively.

## 4. LIQUIDITY AND AVAILABILITY OF FINANCIAL ASSETS

Financial assets available for general expenditure, that is, without donor or other restrictions limiting their use, within one year of the statement of financial position date, comprise the following:

Financial Assets at Year End:	
Cash	\$ 495,067
Receivables	177,420
Total financial assets	672,487
Less amounts unavailable for general expenditures within one year	
Financial assets available to meet cash needs for general	
expenditures within one year	<u>\$ 672,487</u>

# 5. RELATED PARTY TRANSACTIONS

The McDavid Group, Inc. ("TMG") manages and operates the Organization's Golf Tournament and is considered an affiliate as they have common ownership and board members. TMG does not charge the Organization for their employee's efforts, and for certain use of facilities associated with managing and operating the Golf Tournament. In accordance with U.S. GAAP, the Organization is required to recognize contributed services and facilities from an affiliate at its estimated fair market value that directly benefits the Organization and would have been purchased if not provided by contribution. During 2021 and 2020, TMG provided contributed services and facilities to the Organization totaling approximately \$93,000 and \$75,000, respectively, which were recorded as both revenue and expense in the accompany statements of activities. In addition, TMG and certain of its officers contributed cash support and donations to the Organization totaling \$85,000 and \$31,750, respectively, during the years ended December 31, 2021 and 2020 of which \$55,000 and \$15,750, respectively, is included in receivables at December 31, 2021 and 2020.

# 6. SUBSEQUENT EVENTS

The Organization has evaluated subsequent events through June 30, 2022, the date which the financial statements were available to be issued.

On June 29, 2022, the Organization entered into an agreement with the Community Foundation for Palm Beach and Martin Counties ("Community Foundation") that includes, among other things, an initial contribution of \$200,000 to the Community Foundation to create the American Heroes Scholarship Fund which will provide financial assistance to children and spouses of fallen law enforcement officers. The financial assistance will be available to selected students that meet certain criteria to aid in their collegiate, postgraduate, or other advanced education.

The Organization's 2022 Golf Tournament is scheduled to be held in early December 2022. In connection with the 2022 Golf Tournament, the Organization entered into several contracts, including those to secure the golf and banquet facilities at Trump National Golf Club Jupiter and Trump International Golf Club West Palm Beach.